



# Managing Managers for Results

As you transition to managing managers or business units, learn to elevate to more complex leadership, building high-performance teams and executing change and strategy more effectively.

17 - 19 May & 7 June 2022

**Gordon Institute  
of Business Science**  
University of Pretoria

This high-impact short programme gives you the keys to transition to your next level of leadership – not only equipping you now, but also building your management capacity to tackle ongoing change in the future. You already have experience in management and, as your skills, values and focus evolve, it's important to empower your management team to take on their management role. This will give you the critical space you need to act strategically at planning and change in your own function, in both the medium and long-term.



**FACULTY:** Sarah Babb (BA, PDM, MBA, PhD) is passionate about supporting leaders to lead with greater ease and impact in times of change and challenge. She has facilitated leadership and strategic programmes across many countries and sectors; building future-fit leaders and leading organisational development change, and culture change sharing her innovative big-picture solutions with leaders and their teams.



**FREE:** R 24 800 (VAT exempt).



**DATES:** 17 – 19 May & 7 June 2022



**DIGITAL BADGE:** On completion, you will receive a link to the independently verifiable digital credential for the course, which you can use on social media.

*GIBS is a Level 3 BEE Contributor.*



CLICK HERE TO REGISTER ONLINE



For enquiries call **+27 (0)11 771 4000** or email **execed@gibs.co.za**



For more information and an online application form, please visit **www.gibs.co.za/mmr**

**GIBS, close to business.**

## WHO SHOULD ATTEND?

- > Middle managers who manage other managers;
- > Heads of functions;
- > Technical experts transitioning to management;
- > Senior managers; and
- > Entrepreneurs wanting to manage better.

## KEY CONTENT AREAS

- > Context: Leading on-going change for greater results;
- > Team: Managing others through transition - Setting a direction for the team and overcoming barriers, dilemmas and dysfunctional signs.
- > Self: Myself as a leader building self-awareness and ways to change patterns to be more impactful - Growing your authentic management and coaching competencies for collaborative and effective management.
- > One-on-one and small group executive coaching along with professional management 360 review feedback.

## HOW YOU WILL BENEFIT

At the end of the programme, you will be able to:

- > Understand the changing role of middle and senior managers;
- > Apply tips and tools for the impactful management of others and high-performance teams;
- > Understand and apply best practice at your current management level;
- > 360-degree feedback about your management skills, as well as the opportunity to engage with this feedback during small group coaching facilitated by our expert coach;
- > Obtain a powerful awareness of yourself as a leader;
- > Immediately apply new learnings in a sustainable way; and
- > Develop networks with peers who span functions and industries.

# THEMES

Myself as manager.

Managing managers through transition.

Managing through transition and on-going change.

Peer executive coaching learning and reflection circles.



This programme can also be offered in-house for your organisation. Enquire about our Study & Stay packages at our on-site Illovo Hotel.



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YUNIBESITHI YA PRETORIA

## About GIBS

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**Founded in 2000, the University of Pretoria's Gordon Institute of Business Science (GIBS) is an internationally accredited business school, based in Johannesburg, South Africa's economic hub.**

As the business school for business, we focus on general management and aim to significantly improve responsible individual and organisational productivity and performance, in South Africa and our broader African environment, through high-quality business and management education. Our purpose is to inspire exceptional performance in our pursuit to make business healthier. The GIBS Executive Education offering was ranked in the global top 50 by the prestigious Financial Times Executive Education 2020 Ranking. In 2021, the GIBS MBA was ranked as having the best reputation among employers and the first choice for students looking to pursue an MBA in the country by the Financial Mail Top MBAs Ranking. Quacquarelli Symonds (QS) World University Rankings: Global Executive MBA 2021, ranked GIBS at number 52, placing the School's MBA in the top 30% globally. In addition, in 2021, US-based CEO Magazine ranked GIBS 12th in its Global MBA Rankings highlighting the School as a Tier 1 business school.

GIBS is Triple Crown accredited, holding EQUIS accreditation from the European Foundation for Management Development (EFMD), as well as accreditation from the Association of MBAs (AMBA), and the Association to Advance Collegiate Schools of Business (AACSB). GIBS is the 113th business school worldwide to achieve Triple Crown status. In addition, the School is also accredited by the Council on Higher Education (CHE), is a member of the South African Business Schools Association (SABSA), and the Association of African Business Schools (AABS). GIBS is a United Nations Principles for Responsible Management (PRME) Champion and is an affiliate of the Central and East European Management Development Association (CEEMAN).

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For more information, visit [www.gibs.co.za](http://www.gibs.co.za)

### **GIBS Business School**

26 Melville Rd, Illovo, Johannesburg, 2196

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