

Short Courses & Conferences

In May 2020 the annual UK *Financial Times* Executive Education Rankings, a global benchmark for providers of executive education, once again ranked GIBS as the top South African and African business school.

2021



EXTENDED COURSES	DATES	DURATION	PRICE (ZAR)
Global Executive Development Programme	17 – 22 May; 5 – 10 Jul; 23 Aug – 2 Sep & 6 Oct	24 days	299 000
Harvard Business School: Senior Executive Programme Africa	TBC	10 days	USD 26 000
General Management Programme	4 – 6 May; 22 – 25 Jun; 4 – 11 Sep & 28 – 29 Oct	15 days	168 000
Leading through Digital Transformation	4 – 27 May	8 days	35 000
Leading Women	20 Apr; 4 – 6 May; 13 – 15 Jul; 14 – 16 & 23 Sep	9 days	55 014



MANAGEMENT AND LEADERSHIP EXCELLENCE	DATES	DURATION	PRICE (ZAR)
Managing Managers for Results	18 – 20 May	4 days	25 000
Managing for Results	21 – 23 Jun	4 days	20 500
Managing for Results: Online	Mar	8 weeks	19 000
The Next Manager	28 – 30 Jun; 19 – 21 Oct	3 days	16 500
The Next Manager: Online	1 – 19 Mar	3 weeks	15 000
Leading from the Future	12 – 15 Jul	4 days	21 500
Women as Leaders	24 – 26 Aug	3 days	17 000
Board Leadership Programme: Online	6 – 8 Jul	3 days	26 300
Persuasion Science for Leaders: Online	13 – 14 Jul	2 days	15 200
Leadership Acceleration Programme	7 – 9 Sep, 1 – 5 Nov and 24 Nov	9 days	69 500
Leading Post Covid - NEW	TBC	2 days	TBC
Online Masterclass: Ethical Fitness	Mar	3 months	3 700
Business and Management Development: Online	19 Jan – 12 Apr; 16 Mar – 31 May; 18 May – 2 Aug; 20 Jul – 4 Oct	11 weeks	14 999



STRATEGY	DATES	DURATION	PRICE (ZAR)
Scenario Planning and Strategic Thinking	8 – 10 Jun	3 days	22 300
Strategy, Innovation and Design Thinking (Durban)	10 – 11 Nov	2 days	16 800
Strategy, Innovation and Design Thinking: Online Learning	9 – 12 Mar	4 x 0,5 days	16 800
Strategy for Non-strategists	3 – 4 Aug	2 days	15 200
Strategy Bootcamp with Professor Nick Binedell	5 – 6 Oct	2 days	18 300
Corporate Mergers & Acquisitions	14 – 15 Jul	2 days	17 000
Managing Projects Strategically: Online	18 – 19 Mar	2 days	16 000
Online Masterclass: Strategic Thinking Skills Utilising Behavioral Science and Neurostrategy	Jan	3 months	3 700
Strategic Leadership: Online	22 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999



MARKETING AND SALES	DATES	DURATION	PRICE (ZAR)
Strategic & Digital Marketing: Online	18 – 20, 25 – 27 May	6 x 0,5 days	15 500
Designing your Key Account Management Plan: Online	13 – 14 & 20 – 21 May	4 x 0,5 days	16 000
Negotiation & Deal-Making in Turbulent Times: Online	16 – 19 Mar	3,5 days	24 062
Retail and Consumer Insights Conference 2021	Apr	1 day	5 400
Online Masterclass: ROMI (Return on Marketing Investment)	Feb	3 months	3 700
Online Masterclass: Ecommerce	Feb	3 months	3 700
Online Masterclass: Essential Skills for Media and Communications in Modern World - NEW	Jan	3 months	3 700
GIBS/Trade Intelligence Future of Retail Conference	Oct	1 day	3 200



FINANCE	DATES	DURATION	PRICE (ZAR)
Corporate Finance and Value Creation	14 – 15 Apr; 15 – 16 Sep	2 days	18 400
Financial Modelling in Excel: Online	29 – 31 Mar	3 days	TBC
Finance for Non-financial Managers: Classroom	10 – 13 May; 23 – 26 Aug; 15 – 18 Nov	4 days	21 500
Finance for Non-financial Managers (Durban)	27 – 30 Sep	4 days	20 034
Finance for Non-financial Managers	22, 24, 26 Feb & 1, 3 & 5 Mar	6 days	19 600
Economic Outlook 2021 Conference: Online	24 – 26 Feb	1 day	3 200
SAVCA - GIBS Foundation Programme in Private Equity Conference	Jul	1 day	6 750 Standard 5 500 Members
Financial Analysis for Investment: Online	19 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999
Online Masterclass: Economics for Non-economists	Feb	3 months	3 700



DIGITISATION AND INNOVATION	DATES	DURATION	PRICE (ZAR)
Game-changing Customer Centricity in a Digital Age: Online	19 – 20 May	2 days	18 000
Healthcare Industry Innovation Conference	Oct	1 day	3 200
Online Masterclass: Predictive Analytics	Feb	3 months	3 700
FinTech: An Opportunity to Disrupt: Online	20 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999
Digital Transformation: A Practical Strategy: Online	21 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999
AI in Business: Online	23 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999



PERSONAL AND ORGANISATIONAL EFFECTIVENESS	DATES	DURATION	PRICE (ZAR)
The Expert Negotiator	22 – 25 Jun; 9 – 12 Nov	3.5 days	24 062
Project Management for Non-project Managers	22 – 23 Jun	2 days	15 000
Behavioural Economics: Tools for Driving Market Share and Profitability: Online	TBC	TBC	TBC
Online Masterclass: Using Design Thinking to Radically Reimagine your Business Beyond Covid-19	Feb	3 months	3 700
Women in Business Breakfast	Aug	1 day	600
Online Masterclass: Business Writing Workshop	Feb	3 months	3 700
Online Masterclass: Digital Transformation Strategy for Business Leaders - NEW	Feb	3 months	3 700
Negotiation Skills: Online	24 Jan – 15 Mar; 16 Feb – 5 Apr; 16 Mar – 3 May; 20 Apr – 7 Jun	7 weeks	14 999



COACHING, FACILITATION AND MENTORSHIP	DATES	DURATION	PRICE (ZAR)
Professional Business Coaching Programme	9 – 11 Mar & 13 – 15 Apr; 11 – 13 May & 8 – 10 Jun;	6 days	53 957.45
Advanced Professional Business Coaching Programme	TBC	10 Days	TBC
Leader as Coach	5 – 6 May & 3 Jun	3 days	20 265
Navigating and leading change	17 – 19 Aug	3 days	20 265
Facilitation for High Performing Teams	14 – 16 Sep	3 days	20 265

Programmes

Backed by world class faculty programmes offer interactive, academic and practical learning experiences over a duration of 2 – 4 days.

Masterclass

Provides relevant fully online bite-sized content.

Conferences

One-day networking and knowledge sharing events which give participants a platform to engage with experts and inspirational practitioners on current and relevant issues.

Short courses can also be delivered in-house for your organisation at your premises or ours, on your preferred dates; please email inhouse@gibs.co.za.

Study & Stay packages available at our onsite Illovo Hotel.

Prices correct as at January 2021. Subject to T&C's.

www.gibs.co.za



For enquiries call **+27 (0)11 771 4000**
or email execed@gibs.co.za



For more information and an online application form,
please visit www.gibs.co.za

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