A world of choice.

Gordon Institute of Business Science
University of Pretoria

MBA
Why GIBS?

The GIBS MBA degree is an attractive and unique offering that resonates with individuals who are self-driven, highly motivated and entrepreneurial-minded. This executive MBA programme is ideal for those who are keen to start their own business, or the general manager who is looking to gain a deeper and all-rounded understanding of business to become a more effective leader.

GIBS is a division of the University of Pretoria. The GIBS MBA is not just about attaining knowledge. It’s designed to broaden your understanding of business, your perception of your country and your world view, and to enable you to develop your skills and business acumen to lead a division or organisation, or even start your own business.

DEAN’S ADDRESS

Congratulations, you’ve decided to move your life forward. Your decision to pursue an MBA is one of the most life changing steps that you can take for your personal and career growth. The world is ever-changing. New innovations, new attitudes demand new skills and new ways of thinking. You owe it to yourself to continually invest in your growth. A GIBS MBA is tailored to give you an understanding of how to run a business in the context of a dynamic global market. We offer the widest choice of electives and global experiences to pursue.

Furthermore, our experienced local and international lecturers ensure a full understanding of complex international markets, and help equip students to take advantage of fresh challenges and opportunities that arise for individuals, businesses and governments that seek to enhance their competitive performance.

An MBA is a relationship you are starting with your future. When researching which MBA to pursue, I encourage you to be thorough and visit multiple schools to find the right fit for you. We look forward to meeting you at GIBS and wish you every success on your journey.
APPLICATION DATES
PGDip/MBA:
- Open on 1 Jun 2020, close on 30 Sept 2020
- Intensive PGDip/MBA: Close 26 Aug 2020
- PGDip/MBA (Manufacturing Focused): Close 27 Nov 2020

APPLICATION FEE
(non-refundable, payable on application)
- Round 1 closes 16 July 2020: R2 000
- Round 2 closes 26 August 2020: R3 000
- Round 3 closes 30 September 2020: R4 000

DEPOSIT
(non-refundable, payable on acceptance to the PGDip/MBA to secure place, offset against cost of 1st year tuition)
R17 000

TOTAL TUITION FEES
(excludes global module)
R317 790

GLOBAL MODULE FEE
US$2 700 - US$7 230
(This amount will be invoiced at the equivalent rand amount based on the prevailing exchange rate at the time of the compulsory global module.)

1. All prices quoted here are subject to change and will be confirmed by October 2020.
2. The total tuition fee is inclusive of both the PGDip General Management and the MBA.

FOR MORE INFORMATION PLEASE CONTACT:
The admissions office landline:
+27 (0)11 771 4120 / 4331 / 4184
Email: admissions@gibs.co.za
Website: gibs.co.za/mba

NEXT STEPS

STEP 1
Meet the admission criteria

STEP 2
Gather all supporting documentation (academic records, degree certificates, ID/passport, CV, application essay)

STEP 3
Apply online at gibs.co.za/mba

STEP 4
Pay the application fee

STEP 5
Complete GIBS Entrance Test and submit references

STEP 6
Decision and feedback from GIBS
Electives to choose from. Electives are run full days weekdays and/or on the focus chosen. Students. GIBS offers one of the widest selections held over three consecutive days for all MBA merge to attend five electives. Elective classes are Once all core subjects are completed, all groups are encouraged to maintain a focus on the areas of study of their choice. The focus areas are as follows:

- Entrepreneurship
- Management
- General

For the PGDip/MBA being delivered in KZN, non-degreed applicants (not in possession of a minimum of National Senior Certificate level or equivalent qualification; A minimum of a degree (NQF 7); Good English language skills to have the ability to articulate your arguments verbally; A minimum of five years’ work experience, at least two years of which must have been at management level; Leadership potential (in accordance with your postgraduate level of intellectual ability (as assessed via the GIBS Entrance Test or the Graduate Management Admission Test (GMAT)); Competence in MS Word, Excel, PowerPoint and a web browser; Competence in Mathematics; and in written format; Ability to make sense of the external environment, in the light of which we need to implement has to be managed effectively and come together to facilitate both theoretical and applied learning, across the core of the MBA.

MBA core courses are designed to give students, who now have a firm grasp of the understanding of the integrative fundamentals necessary for effective individual, team and organizational performance. Each of these courses is given to which destinations are offered each year and are tailored to specific themes. Potential experiences include: exchanges, consulting projects or immersions. The global module experience is a distinctive element of the GIBS MBA programme. Careful consideration is given to which destinations are selected to ensure that students have the opportunity to experience a diversity of environments, in order to better understand the dynamics of emerging and developed markets, the compulsory global module trip is focused on manufacturing as industrialization policy. The global module is on offer each year and is tailored to the focus chosen by students. The module experience is a distinctive element of the GIBS MBA programme.
ELECTIVES

COHORTS

REQUIREMENTS

Seven to eleven consecutive days every month (08h30 – 17h30).

Intensive MBA (15 months)

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

MBA: Manufacturing Focused: KZN

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

Long-block MBA

Full day Thursdays and/or Fridays, Saturdays and Sundays every alternate week evenings (17h30 – 21h30) and full day Saturday and/or Sunday (08h30 – 17h30).

Part-time MBA

Depending on the electives. Over 50 elective courses for you to choose from, enabling you to tailor your MBA to suit your areas of interest. Electives being offered are dependent on the focus chosen.

Students. GIBS offers one of the widest selections of elective courses for you to choose from, enabling you to tailor your MBA to suit your areas of interest. Electives being offered are dependent on the focus chosen.

Once all core subjects are completed, all groups merge to attend five electives. Elective classes are held over three consecutive days for all MBA students. GIBS offers one of the widest selections of elective courses for you to choose from, enabling you to tailor your MBA to suit your areas of interest. Electives being offered are dependent on the focus chosen.

A minimum of five years’ work experience, at least two years of which must have been at management level;

Leadership potential (in accordance with your experience, references and application essay);

Good English language skills to have the ability to articulate your arguments verbally and in written format;

A minimum of National Senior Certificate level competence in Mathematics;

Competence in MS Word, Excel, PowerPoint and a web browser;

For the PGDip/MBA being delivered in KZN, applicants should see their future in the manufacturing sector, whether in a manufacturing plant, manufacturing-related facility, or a private or public sector support agency; and

Non-degreed applicants (not in possession of 3-year degree) will be required to complete the GMAT and achieve a minimum score of 550, be available for a series of interviews and meet all other requirements.

Requirements

> A minimum of a degree (NQF 7) or equivalent qualification;

> A minimum of five years’ work experience, at least two years of which must have been at management level;

> Postgraduate level of intellectual ability (as assessed via the GIBS Entrance Test or the Graduate Management Admission Test (GMAT));

> Leadership potential (in accordance with your experience, references and application essay);

> Good English language skills to have the ability to articulate your arguments verbally and in written format;

> A minimum of National Senior Certificate level competence in Mathematics;

> Competence in MS Word, Excel, PowerPoint and a web browser;

> For the PGDip/MBA being delivered in KZN, applicants should see their future in the manufacturing sector, whether in a manufacturing plant, manufacturing-related facility, or a private or public sector support agency; and

> Non-degreed applicants (not in possession of 3-year degree) will be required to complete the GMAT and achieve a minimum score of 550, be available for a series of interviews and meet all other requirements.
Part-time MBA
Evenings (17h30 – 21h30) and full day Saturday and/or Sunday (08h30 – 17h30).

Short-block MBA
Full day Thursdays and/or Fridays, Saturdays and Sundays every alternate week (08h30 – 17h30).

Long-block MBA
Seven to eleven consecutive days every alternate month (08h30 – 17h30).

MBA: Manufacturing Focused: KZN
Seven to eleven consecutive days every alternate month (08h30 – 17h30).

Intensive MBA (15 months)
Seven to eleven consecutive days every month (08h30 – 17h30).
The Postgraduate Diploma in General Management (PGDip) is phase one of the MBA journey. On the PGDip, you will gain knowledge of and competence in and across functional business areas. Students need to successfully complete all requirements for the PGDip with a minimum average of 60% in order to be eligible to gain entry into the GIBS MBA.

* Subjects are articulated onto the MBA.
GIBS offers a focus area on the PGDip/MBA programme in manufacturing studies, for students who are interested in the manufacturing and industrial process sectors, delivered in KZN only. Students in this cohort complete electives in lean, green, and future manufacturing as well as industrialization policy. The global module trip is focused on manufacturing excellence, and the research report must be on a manufacturing-related topic.
MBA core courses are designed to give students, who now have a firm grasp of the functional management skills, a deep understanding of the integrative fundamentals of managing the enterprise. It all starts with the ability to make sense of the external environment, in the light of which we need to design innovative responses and make effective decisions about which of these strategic responses to implement. Finally, implementation has to be managed effectively to achieve the strategy. Underpinning all of this is a deep appreciation for the leadership skills necessary for effective individual, team and organizational performance. Each of these steps requires cross-disciplinary skills and the ability to integrate and apply knowledge. We have therefore designed a unique programme of five multi-disciplinary courses that are team-taught by experts in multiple fields who come together to facilitate both theoretical and applied learning, across the core of the MBA.
At the commencement of the MBA, students will have the choice to select a focus area to individualise their learning journey. The focus areas are as follows:

**JHB only:**
- General Management
- Entrepreneurship
- Consulting

**KZN only:**
- Manufacturing (starts in PGDip phase)

At the commencement of the MBA, students will have the choice to select a focus area to individualise their learning journey. The focus areas are as follows:

**JHB only:**
- General Management
- Entrepreneurship
- Consulting

**KZN only:**
- Manufacturing (starts in PGDip phase)
Once all core subjects are completed, all groups merge to attend five electives. Elective classes are held over three consecutive days for all MBA students. GIBS offers one of the widest selections of elective courses for you to choose from, enabling you to tailor your MBA to suit your areas of interest. Electives being offered are dependent on the focus chosen. Electives are run full days weekdays and/or weekends depending on the electives. Over 50 electives to choose from.
ELECTIVES

REQUIREMENTS

Seven to eleven consecutive days every month (08h30 – 17h30).

Intensive MBA (15 months)

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

MBA: Manufacturing Focused: KZN

Seven to eleven consecutive days every alternate month (08h30 – 17h30).

Long-block MBA

Evenings (17h30 – 21h30) and full day Saturday and/or Sunday every alternate week.

Short-block MBA

Full day Thursdays and/or Fridays, Saturdays and Sundays every alternate week.

Part-time MBA
electives to choose from.

Electives are run full days weekdays and/or

on the focus chosen.

of interest. Electives being offered are dependent

enabling you to tailor your MBA to suit your areas

elective courses for you to choose from,

held over three consecutive days for all MBA

merge to attend five electives. Elective classes are

Once all core subjects are completed, all groups

Postgraduate level of intellectual ability (as

A minimum of five years' work experience, at least

A minimum of a degree (NQF 7)

Graduate Management Admission Test (GMAT));

assessed via the GIBS Entrance Test or the

leadership level;

two years of which must have been at

or equivalent qualification;

A minimum of National Senior Certificate level

Good English language skills to have the ability

competence in MS Word, Excel, PowerPoint

Comprehensive level in Mathematics;

and a web browser;

competence in Mathematics;

and in written format;

to articulate your arguments verbally

Leadership potential (in accordance with your

and a web browser; and

plant, manufacturing-related facility, or a private or

manufacturing sector, whether in a manufacturing

applicants should see their future in the

PGDip/MBA programme in manufacturing

GIBS offers a focus area on the

With a focus on enhancing

competitiveness in dynamic

markets, the compulsory global

module experience is a distinctive

element of the GIBS MBA

programme. Careful consideration

is given to which destinations are

on offer each year and are tailored

to specific themes. Potential

experiences include: exchanges,

consulting projects or immersions.

GLOBAL MODULE

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MBA: Manufacturing Focused: KZN
Seven to eleven consecutive days every alternate month (08h30 – 17h30).

Long-block MBA
(08h30 – 17h30).
Full day Thursdays and/or Fridays, Saturdays and Sundays every alternate week

Short-block MBA
Evenings (17h30 – 21h30) and full day Saturday and/or Sunday (08h30 – 17h30).

Part-time MBA
electives to choose from.
Weekends depending on the electives. Over 50
Electives are run full days weekdays and/or
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Students. GIBS offers one of the widest selections
held over three consecutive days for all MBA
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Postgraduate level of intellectual ability (as
A minimum of five years' work experience, at least
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A minimum of a degree (NQF 7)
Leadership potential (in accordance with your
and a web browser;
Competence in Mathematics;
and in written format;
Good English language skills to have the ability
experience, references and application essay);
Two years of which must have been at
or equivalent qualification;
A minimum of National Senior Certificate level
Non-degreed applicants (not in possession of
For the PGDip/MBA being delivered in KZN,
Other requirements.
GMAT and achieve a minimum score of 550,
Public sector support agency; and
Plant, manufacturing-related facility, or a private or
Manufacturing sector, whether in a manufacturing
applicants should see their future in the
Consulting projects or immersions.
Experiences include: exchanges,
Sectors, delivered in KZN only. Students
GIBS offers a focus area on the
Marketing studies, for students who are interested in
PGDip/MBA programme in manufacturing

CHOICE OF FOCUS
Consulting
Entrepreneurship
Management
General
JHB only: KZN only:

The focus areas are as follows:

At the commencement of the MBA,
Learning journey.

A focus area to individualise their
Research report must
As industrialization policy. The global
Green, and future manufacturing as well
This cohort complete electives in lean,
Sectors, delivered in KZN only. Students
GIBS offers a focus area on the

The research is the capstone of
The research assists with deepening or
Starting a specialisation, and contributes to improving
Problem solving, time
Management, data analysis and
Reporting. Depending on the
Theme the students have elected
to follow, the nature and focus of
The research will be aligned.