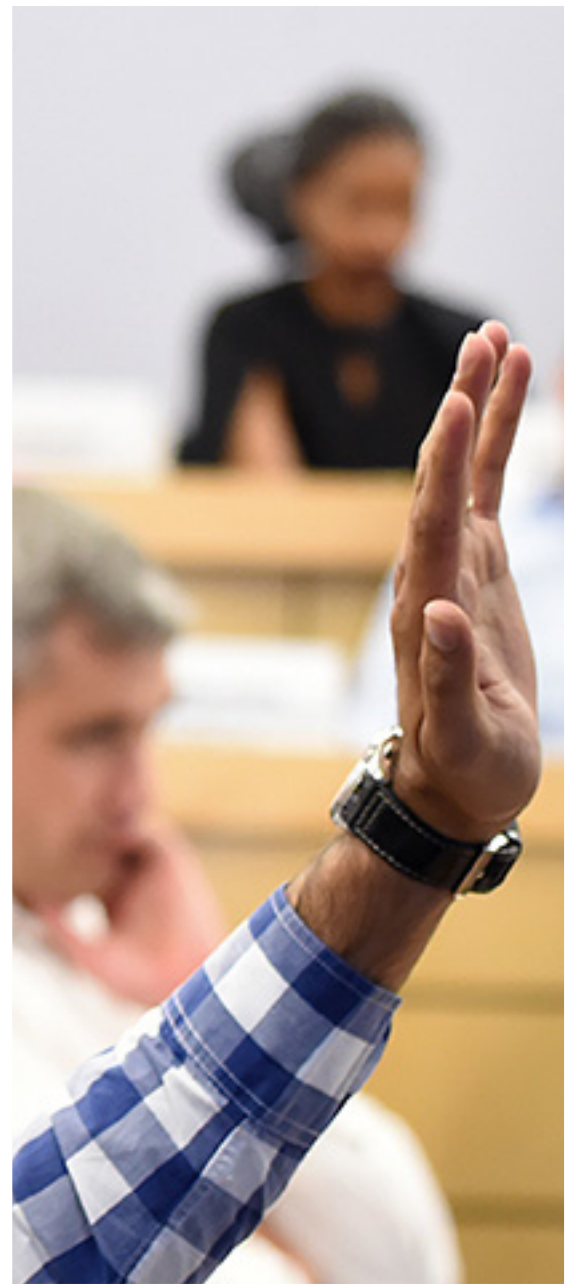




Managing Managers for Results

Transitioning from managing others to managing managers or a functional unit.



**7 - 9 May
& 21 June 2019**

ALSO AVAILABLE AS AN IN-HOUSE PROGRAMME

**Gordon Institute
of Business Science**
University of Pretoria

This programme builds personal skills to help you in the transition to managing managers or a business unit.

Through raised self-awareness you will be equipped to make improved decisions, and increase your ability to influence key people and teams. Ultimately this will result in more effective execution of strategy. The programme is experiential and practical, and includes multiple feedback tools as well as sessions with an executive coach. With an executive coach. This ensures that each person can address key challenges that they are facing in their workplaces and teams.

Course info

FACULTY > **Sarah Babb** has 24 years' experience in leadership development including facilitating executive leadership and change programmes in South Africa, Namibia, Zambia, Kenya, Tanzania, Zimbabwe and India.

Sarah is part-time adjunct faculty and professional associate at GIBS. Sarah has her MBA (cum laude) (GIBS) 2004, PDM (HR) 1992 (WBS) and BA Industrial Psychology and Industrial Sociology (Wits) 1991.

She is currently completing her PhD on leadership in liminality at GSB (UCT). Sarah also holds an ICF Accredited Coaching Qualification and is a registered COMENSA and ICF executive coach.

FEE > R 23 700 (includes tuition, instruction material, lunches and refreshments and is VAT exempt).

DURATION > Four days

DATES > 7 – 9 May & 21 June 2019

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THIS PROGRAMME PROVIDES ESSENTIAL INSIGHTS AND TOOLS TO STEP UP INTO THE NEXT LEVEL OF MANAGING A FUNCTION OR TEAM OF MANAGERS.

Key focus areas:

Context:

- > The transition to a manager of managers and leading in turbulent times.

Team:

- > Setting a direction for the team and overcoming barriers, dilemmas and dysfunctional signs.

Self:

- > Growing personal authentic management for coaching as a competence of collaboration and management.

Who should attend?

- > Senior managers and executives;
- > Managers of managers (new and experienced);
- > Managers of functions, divisions or business units; and
- > Those managing multifunctional teams.

How you will benefit:

At the end of the programme, you will be able to:

- > Understand the changing role of middle and senior managers;
- > Assess your own performance against a benchmark;
- > Apply tips and tools for impactful management of others;
- > Address key challenges of change;
- > Be able to better execute strategy;
- > Improve self-management in times of change to make impactful choices in leadership;
- > Understand and describe best practice at your management level and apply it to your current position;
- > Assess your own performance against this benchmark;
- > Apply some tips and tools applicable to your management level; and
- > Create a personal development plan to meet the demands of excellence in your job.

5 Characteristics of a highly effective manager

Self-aware in varying contexts to enable better management choices.

Intuitively resolves dysfunctional signs in teams.

Executes strategy and change with great success by removing hurdles for managers.

Engages and influences others for greater collaboration.

Takes initiative in leading a change.



For enquiries call +27 (0)11 771 4159 or email khoadim@gibs.co.za

This programme can also be offered in-house for your organisation. Enquire about our Study & Stay packages at our on-site illovo Hotel.

